

LINK

The University & Education Newsletter from Keystone Employment Group

Keystone nominated in top industry awards

Keystone Employment Group recently received the accolade of being nominated in the REC/IRP Awards, which recognise excellence in the recruitment sector.



Anup Mistry, a member of Keystone's team has been Nominated as Best Newcomer of the Year in the prestigious awards.

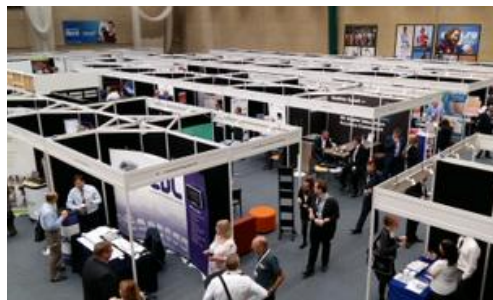
Anup joined Keystone from London Metropolitan University, and quickly used his experience as a student to his advantage.

Since joining Keystone, Anup has helped other education institutes see the benefit of the Talent Bank approach and how it can improve a university student employability programme.

Anup commented: "I'm really happy to be nominated, but more importantly this recognises



how Keystone practises what it preaches with regards to nurturing student talent."



Keystone at COUP 2015

The University of Kent played host to the Conference on University Purchasing (COUP) during September.

Delegates reported one of the most successful purchasing and procurement events for the education sector in some time, with useful workshops and opportunities to meet suppliers, as well as colleagues across the education and procurement landscape.



Keystone enjoyed a highly successful time during the conference, with its **Talent Bank** solution proving a popular way to manage all temporary and permanent recruitment from a single online portal.

Malcolm Paice, COO at Keystone attended COUP and commented: "What seems to have captured the interest of delegates here is the dramatic reduction in recruitment costs that Talent Bank brings. With no temp-to-perm fees and very low rates for temporary staffing, the savings are considerable. Coupled with the control and transparency the Talent Bank solution provides, procurement teams can quickly demonstrate tighter cost control and tangible savings compared to traditional recruitment services".

Keystone are fully approved suppliers to both the London University Purchasing Consortium (LUPC) and the Southern University Purchasing Consortium (SUPC) - with a rising number of colleges and universities using their Talent Bank solution.

The Key(stone) to recruitment savings

Many colleges and universities find that recruitment costs have a nasty habit of spiralling ever upwards, with little in the way of transparency or control.

With the use of temporary and contingent workers increasing within the education sector, controlling spend on temp staffing can be tricky - and very expensive, with many agencies charging as much as 25% in fees.

Keystone's Talent Bank enables a university to channel all its recruitment through one portal, instantly enabling your organisation to see how much is being spent and where.

Savings are made by dispensing with costly temp-to-perm fees, having a dramatically reduced cost of temp staffing (usually under 10%) and permanent recruitment at zero extra cost.

One London University is on track to save over £600,000 this year alone in reduced fees, and are now able to instantly report on where and when (and at what cost) recruitment is taking place across all departments.

Contact Keystone today to find out why so many HEI's are using Talent Bank to save money.



info@keystone-jobs.com

www.keystone-jobs.com

Canterbury Christ Church University chooses Talent Bank for their Business School

Canterbury Christ Church University Business School (C3UBS) is the latest higher education institute to adopt Keystone's leading Talent Bank solution to enhance its student employability programme.

Impressed by the proven ability of Talent Bank to provide students with a rich online profile that helps potential employers quickly search for talent within the Business School, C3UBS were



keen to be the latest in a growing number of universities to bring student employability into the 21st Century.

Heather McLaughlin, Director of the Business School at Canterbury Christ Church University commented: *"We take the development of our students very seriously, and using Talent Bank to provide our students with a complete online record of their achievements and employability skills is a great addition to the services we provide. The fact businesses and prospective employers can now access our Business School pool of talent to directly offer our students and alumni work opportunities really enhances our employability initiatives in a modern and low cost solution."*

Malcolm Paice, COO for Keystone added: *"We are thrilled to have Canterbury Christ Church University Business School join the growing number of education institutes using Talent Bank. They now have access to a very dynamic, online tool that allows their business partners to directly access the Business School talent pool, whether they are still studying or have already graduated. This also allows C3UBS to monitor their student employability success like never before."*

Canterbury Christ Church University Business School launched the C3UBS Talent Bank at their Business Futures Week, a full week of events offering a range of workshops, events, job opportunities and much more, to help their students develop professionally as a CCCU Business School student.

© Keystone Employment Group 2015